

Commandments for Success in ACN

1. Call your upline everyday. They want to help you. You need their help.
2. Get qualified with your Personal Customer Points immediately! You have no idea how important this is out of the gate. Be relentless, bullet proof and committed to this goal.
3. Get to ETT. You must do this to make \$. It is a 1 - 7 day sacrifice. Just do it. It's worth it.
4. Attend every training event. What water and sunlight are to plants, events are to your success.
5. Pique 5 people everyday. Never subsidize personal recruiting no matter your level in the business.
6. Trust your sponsor with blind faith. Every TC and RVP wouldn't be where they are if they hadn't trusted someone.
7. Have long-term thinking. Does a million dollar business pay you riches day one? NO! Neither will ACN. Be realistic and focus on the long-term big picture always. Yes, it will take time to learn this business and you will mess up.
8. This is a business of duplication. Throw away your original thoughts. Just follow the system and teach it to those willing to also follow it.
9. Be a pacesetter in everything you do. If this business can really pay you riches, why would you move slow? Your team will do ONLY what you do. Launch with all out massive action. A 7 day sacrifice.
10. Expand your comfort zone. If you are not willing to do something it is probably because of your emotions. Successful people are successful because they are willing to do the right things, (regardless of likes and dislikes) necessary that unsuccessful people will not do.
11. Helping others first makes you rich. It is a law. You will get what you give.
12. Don't convince or sell people. Just show them the opportunity. You saw it. Right? They will too. You can't say the wrong thing to the right person. Focus on numbers of exposures. You will win every time.
13. Self-discovery is the best way to learn. Read. Take this seriously. You must read. Your current knowledge base has gotten you this far in life. What makes you think without learning different principles you can expect different and better results? You must read.
14. If you expect something to be done (even a little detail). You MUST follow up and make sure it has been done. Follow up is THE little detail that makes THE difference.
15. A positive attitude will win you riches all by itself. Are you willing to be coached when you are negative so you can learn to be positive? Most people aren't even aware they are negative. Again, READ.
16. Have fun. Take people lightly. You will be rejected. Get over it. Between the sun rising and the sun setting your success will not be made or broken. Tomorrow is a new day. Rome wasn't built in a day, but Rome was built daily.
17. Read this page everyday. When you wake and before you sleep. Stay focused for yourself and your family.
18. Believe in yourself. The mind is the key. If you can control your thinking you can achieve success. You can because other people have done it before you. Where do you want to go? Who do you want to be?

"Remember you are in business for yourself but never by yourself."