

Acquiring Customers with the Customer Survey Sheet.

Hi Do you have a minute? Great! I need a **huge personal favor** and was wondering if you could **help** me out?

I just started a new business and I am in training learning my products. I was wondering if you could do me a **huge favour** and take a quick survey so I can begin to learn the services and pricing people have on their essential monthly bills, could you do this for me?

(Take the survey information in person or over the phone and then review their services with your support team. We'll then approach them after we know what products we could offer them)

This same "Customer Survey" form should be used at every PBR, as it helps to 'sort' the room.