



How to view your training as a requirement for success

adapted from SVP GEORGE ZALUCKI

We all know and accept the college/university system. It goes as follows...

- ✓ First you send in an application for admission along with a non-refundable fee. You will probably apply to several places before getting accepted.
- ✓ When accepted you select a course of study and pay your tuition which might include board as well. The Australian average for this is over \$20,000 per year.

You will be required to purchase textbooks which run on average of several hundred dollars per year. Then add general school supplies and more.

- ✓ You will be required to attend **ALL** classes to support your learning. Much study will be required on your own outside of the classroom if you are to pass your courses.

There will be an attendance policy, and if you exceed the allowed absences you will be dropped from the class and no rebate will be given. You simply fail!

- ✓ During the semester you will take many quizzes and tests ending with a final exam for each course.

Note: your final grade/s will have a bearing on your job possibilities and qualifications for employment. No employer wants a poor student.

- ✓ Once all academic requirements are met you will qualify for graduation and a college degree.

- ✓ The degree is now your entry ticket to an entry level job with entry level pay. How you perform on the job will determine how your employer values your contribution as it relates to the success of the company, and also what raises in salary or promotions will be given you. Do you notice that you are never in control?

The second option is for you to avoid college and simply take a job for an hourly wage or commission, and spend the rest of your life just ahead of the bill collectors but certainly not ever financially well off.

You should know that in either of these choices, college or job, there are very few financially free people produced over a lifetime and certainly very few millionaires.

Now let's look at the 'ACN University System' and compare, so we can understand it's power and potential to produce financial success and freedom.

- ✓ You pay ~\$500 to start your own International Business as an Independent Business Owner (IBO). You have the opportunity to get customers and other IBO's in 25+ countries in four continents. The company takes care of billing your customers and tracking your monthly bonuses and commissions. The company provides both customer and IBO support. The company provides you with your personal web site for acquiring customers PLUS a business site for you to track your business activity 24/7 anywhere in the ACN World.

- ✓ ACN makes available state-of-the-art online training and opportunity dvd's. ACN provides the best training conferences in the industry to support your business expansion and recruiting efforts.

- ✓ Your major course of study (how to get good at your business) will be all but be completed within your first 90 days... not 4 years later, and thousands of dollars in loans to repay.

- ✓ Your classroom textbooks will consist of a supply of opportunity dvd's, copies of 'Aspire Magazine', IBO Success Manual total cost... less than \$100, not hundreds or thousands as for college textbooks.

- ✓ Your classes will consist of attending regular training events so that you can learn how to become successful in ACN. This is a critical component of building wealth in ACN. Don't attend and you will flunk the course and fail in the business just as you would in college if you cut your classes.

- ✓ From day one you are in a position to start earning an income which can be a little, or massive. It all depends on your willingness to learn and be coached, your personal initiative and work ethic.

For the first time for many people this will be an opportunity to determine your own worth without a boss or income restrictions. You determine your income. You determine how hard you want to work and how fast you want to grow your income.

In actual fact the day you register as an IBO with ACN. You have become the CEO and President of your own business.

The only question that remains is **"How are you going to act as your own CEO and President of your very own International Business"?**

If you get serious this opportunity will deliver for YOU! It has already done so for thousands before you, so no proof is needed. It works if YOU work it!