

MEMORY JOGGER

1. Who is dissatisfied with their job
2. Who wants more money
3. Who wants to spend more time with their family
4. Who owns their own business
5. Who enjoys being around high energy people
6. Who quit their job or is unemployed
7. Who would like to work from home
8. Your friends
9. Your brothers & sisters
10. Your parents
11. Your aunts, uncles, and cousins
12. Your children
13. Your children's friend's parents
14. Your spouse's relatives
15. Who are friends of your friends that you know
16. Who are friends of your family
17. Who is retired
18. Who works part-time jobs
19. Who gave you a business card
20. Who bought a new home
21. Who bought a new car
22. Who went to high school with you
23. Who went to college with you
24. Who has young children
25. Who works with you
26. Who are vendors that your company buys from
27. Who do you see at the gym
28. Who wants financial freedom
29. Who participates in sports
30. Who does fund-raisers or volunteer work
31. Who has pets
32. Who works on cars
33. Who likes political campaigns
34. Who are social Networkers
35. Who is in the military
36. Who works in insurance
37. Who is a dentist
38. Who is a doctor
39. Who is a lawyer
40. Who will help you unconditionally
41. Who works for the government
42. Who have you met at a party
43. Who attends self-improvement seminars
44. Who reads self-help books
45. Who reads books about success
46. Who is your boss
47. Who was your
48. Who did you work with in the past
49. Who have you met while on vacation
50. Who manages your favourite restaurants
51. Who do you call on a regular basis
52. Who cuts your hair
53. Who belongs to the Chamber of Commerce
54. Who does your taxes
55. Who was at your wedding
56. Who is on your holiday card list
57. Who was at your baby shower
58. Who sells real estate
59. Who is a teacher
60. Who sells cars
61. Who repairs houses
62. Who manages your apartment
63. Who has children in college
64. Who is in sales or marketing
65. Who is a financial planner
66. Who likes to buy nice things
67. Who likes movies
68. Who have you met on a plane
69. Who is in a club with you
70. Who is in retail sales
71. Who has an internet business
72. Who do you like the most
73. Who lives outside the state
74. Who lives outside the country
75. Who has been in network marketing
76. Who needs a new car
77. Who likes to travel
78. Who works too hard
79. Who are your neighbors
80. Who are your old neighbors
81. Who works at a bank
82. Who delivers mail to your home
83. Who is a community leader
84. Who is your veterinarian
85. Who does your gardening/landscaping
86. Who watches your children
87. Who goes to your church
88. Who is a real estate investor
89. Who has a large sphere of influence
90. Who is your dry cleaner
91. Who is successful
92. Who is ambitious
93. Who wants a promotion
94. Who is health conscious
95. Who do you respect
96. Who respects you
97. Who is wealthy
98. Who has many friends
99. Who makes things happen
100. Who haven't you listed yet

This list is by no means conclusive... but as the name suggests it is a 'jogger' to help you get started. You will find that writing down one name, leads you to others by association. Other excellent sources are teledex, birthday/christmas list, mobile phone, computer data base.

- Do NOT pre-judge if a person would be interested or not.
- Some Will, Some Won't, Some Wait, Someone is Waiting, **NEXT!**
- List as many people as possible. You can find phone numbers later
- ***If you talk to a lot of people, you'll make a lot of money. If you talk to some people, you'll make some money. If you talk to no one, you'll make no money.***
- Pique, but DO NOT present the opportunity to these people yourself! Introduce them to your Leaders.

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